

Full & EMT Member Benefits

Membership in Medtech Canada makes good business sense. JOIN US

Full Members

Applies to companies engaged in the manufacturing and/or distribution, marketing or development of equipment, devices and supplies in the medical, diagnostic and biotechnology sciences in Canada. Full members receive all benefits of membership, including voting privileges and eligibility to sit on the Board of Directors. Membership fees are based on prior year's domestic sales.

Emerging Medical Technology (EMT) Members

Applies to medical technology companies that are precommercialized. EMT members receive some of the same benefits as full members excluding voting privileges and eligibility to sit on the Board of Directors. These companies may become Full Members at any time by subscribing to the Full Member Fee Structure. EMT members pay an annual flat fee.

Exclusive Benefits

- Being part of a collective voice that provides for a stronger and more organized approach to advocacy and government relations
- Opportunities to contribute to industry-wide decisions on key issues
- Timely information services that provide early warning about regulatory and policy developments and offer skilled advice on how to deal with them
- Tools to advocate on industry issues with health system stakeholders, federal and provincial governments and the media
- Participation with Medtech Canada committees that are working together on industry relevant issues
- Opportunities to learn from and exchange ideas with leaders from across the healthcare industry
- Shared access to research and results including industry publications and reports, industry compensation survey, and more
- Access to extensive resources on Member restricted side of website
- Weekly e-Pulse bulletins containing news and information on key industry issues, stakeholders, advocacy and other industry information
- Info-Alerts highlighting significant issues or initiatives impacting the medtech sector
- Exclusive Member Savings Program
- Significant discounts on Medtech Canada educational seminars and conferences
- An industry Code of Conduct that guides ethical interactions with healthcare professionals and symbolic recognition of member participation
- A well balanced voice through a diverse membership that includes small companies, multi-nationals, manufacturers, distributors and others
- Involvement in an association with an engaged Board of Directors who actively support our members
- Consultation with knowledgeable and experienced professional staff on a wide range of industry issues



